

DCS CLIENT QUOTES

DCS Client Overview:

Currently, there are hundreds of financial institutions totaling thousands of branches/stores that are utilizing CardWizard® for instant issuance.

CardWizard® is the #1 instant issuance solution for Visa and MasterCard branded plastics in the US. Our client base is comprised of both commercial banks and credit unions.

Our client success is due, in large part, to our unique software design which allows us to develop seamless, real-time interfaces to one or multiple applications making instant issuance and instant activation easy and reliable.

Dynamic Card Solutions Client Quotes ...

"Our decision to go with Dynamic Card Solutions was definitely the right one. The reporting and security is much stronger and our branch staff is amazed at how effortless and reliable the process has become. The system is very straightforward and has delivered a flawless performance."

- Gary Doan, SVP, Chief Information Officer, Dallas Telco Federal Credit Union

"As we thoroughly researched different instant issuance vendors, DCS rose to the top of the list because of its excellent reputation, strong referrals, and software superiority. DCS' software has delivered an extremely reliable solution with a detailed reporting system that seamlessly integrated with our existing infrastructure."

- Benson Bolling, Director of Business and Card Services, Alabama Credit Union.

"Because the system architecture minimizes the amount of software and equipment located at each branch, most support is handled at our central location. This reduces our ongoing support costs and was a key factor in selecting Dynamic Card Solutions. As we add new branches, the CardWizard® software can scale with us, making it easy and cost effective to expand our technology and still offer our members the same great service."

- Tom Marlowe, Director of Technical Operations, Desert Schools Federal Credit Union

"Our decision to go with Dynamic Card Solutions proved to be the right one. The applications are user friendly, reliable and we realized immediate efficiencies in the software and process compared to our prior PIN selection vendor. Not having to swipe approval cards to have dual control during the application process simplifies instant issue. The CardWizard® software was effortlessly integrated into our system, making staff and administration buy-in easy."

- Susan Chesnut, Director of Card Services, Desert Schools Federal Credit Union

"We chose DCS' instant issue technology because of its user-friendly process. We found that the DCS' CardWizard® system provided additional speed over our initial program. It has reduced the instant issue process by several minutes and minimizes the possibilities for data entry errors. This is because CardWizard® seamlessly integrates into our host application and updates our network automatically. We place high value on its superior security and reporting systems. Plus, their service and support is extremely strong."

- Paul Meade, Vice President in Charge of Internet Banking, Service Credit Union

"CardWizard® has clearly been the leading software solution in the instant issuance market. Datacard Group wants to create the optimal alliance required to meet the growing demands of this market. By aligning with DCS, we will maximize the ability of both companies to develop a best-in-class hardware, software, service and support offering for our customers."

- Fred Ketcho, Regional Vice President of Americas sales and Service, Datacard



About Dynamic Card Solutions

Formed in 1996, Dynamic Card Solutions is a wholly owned subsidiary of Dynamic Solutions International, founded in 1973.

Dynamic Card Solutions is an innovative developer of instant issuance and PIN selection software for financial institutions. Dynamic Card Solutions is the leader in providing instant issue solutions for Visa/MasterCard branded plastics in the United States.

Dynamic Card Solution's industry leading CardWizard® application offers an easy-to-use and secure software platform that allows financial institutions to issue debit and credit cards instantly and securely at branch locations.

Instant issuance increases card sales, revenue, customer service and eliminates current card issuance costs. Unlike other instant card issuance software, CardWizard's technology is fully featured yet easy-to-use, administer and support. All transmissions are fully secure utilizing both private and public DES/3DES encryptions.



CARDWIZARD®
YOUR SMART CHOICE FOR INSTANT CARD ISSUANCE

CardWizard® is a Registered Trademark of Dynamic Solutions International, Patent Pending

Dynamic Card Solutions is a proud winner of the:



Datacard Group
Preferred Software Solution

"As the only financial institution in our area offering instant issue, we are providing our customers with convenience and security they can't find anywhere else, which is a great competitive advantage for us. We believe that going above and beyond for our customers is what we do best, and DCS' instant issuance program allows us to do just that. Their technology is a great account attraction and retention tool, attributing to our customer loyalty."

- **Donna Wieber, Senior Vice President, Deposit Account Services Manager, Commonwealth Bank & Trust Company**

"We needed a solution that could comply with the Canadian regulatory requirements surrounding financial transactions, which are much stricter than in the United States. Not only does DCS easily meet the Canadian regulations, but they provide our customers with efficient, secure technology that in-turn, increases the satisfaction levels of the card recipient. With CardWizard®, everyone wins."

- **Ian McNeill, President and CEO, Pay Linx Corporation**

"Instant issuance of debit cards is the next-generation of banking technology. We selected DCS because they have an overall technology and pricing package that meets our needs. Partnering with them and offering instant issuance solves the problem of customers not having to wait a typical seven to 10 business days to receive a card in the mail. Now, our customers receive a Visa debit card instantly and can use it right away, thus increasing activation rates and allowing us an advantage of superior customer service to our customers, which is our primary goal."

- **John Soper, President, Citizen Commerce National Bank**

"Partnering with DCS to offer an instant issue debit card program allows Mountain America to offer a unique and unmatched service to our members. We are pleased with how well the system has integrated into our host and network environments making the instant issue and re-PIN process easy, fast, reliable and secure. Due to the success of this offering, we look forward to adding more DCS instant issue systems as we open new branches throughout the state."

- **Tony Rasmussen, Senior Vice President of eServices, Mountain America Credit Union**

"With instant issuance software, colleges now have the option to instantly issue a Visa check card and student ID on one card from the card office that sits directly on-campus. Students can use this card anywhere Visa debit cards are accepted and present it exactly as they would a regular debit card, in addition to all the on-campus benefits they receive with the card."

- **Temple Richardson, Vice President and Campus Card Relationship Manager, Wachovia Bank**

For additional information, call 1.800.641.5215, or visit our website at:

www.INSTANTissuance.com



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